

Happy Thanksgiving



*We hope 2011 has been a
happy, healthy, and
productive year for
everyone!*

*Warm wishes for a
Happy Thanksgiving!*

*From the MBCEA
Board of Directors & Staff*

Welcome New MBCEA Members!

The Metal Building Contractors & Erectors Association would like to extend a warm welcome to our newest members!

American Buildings Company

Thomas McAuliffe
137 Roja Lane
Mertztown, PA 19539
Phone: (610) 551-3377
Email: tmcauliffe@americanbuildings.com
Website: www.americanbuildings.com

ATAS International, Inc.

Lee Ann Slattery
6612 Snowdrift Road
Allentown, PA 18106
Phone: 610-395-8445
Email: lslattery@atas.com
Website: www.atas.com

ATAS International, Inc.

Lori Reynolds-Morrow
P.O. Box 51
Waterbury Center, VT 05677
Phone: 484-553-1275
Email: lmorrow@atas.com
Website: www.atas.com

B&D Metal Building Erectors Co.

Bill Basham
6104 Midway Road
Fort Worth, TX 76117
Phone: (817) 386-9992
Email: billbasham69@yahoo.com

Bob Breeding General Contractors

Chris Breeding
26193 Burrsville Rd.
Denton, MD 21629
Phone: (410) 479-0921
Email: chris.breeding@comcast.net
Website: www.bbhc.net

Bushco, LLC

Eric Bushnell
P.O. Box 5535
Shreveport, LA 71135
Phone: (318) 525-7048
Email: bushcollc@gmail.com



MBCEA today

New MBCEA Members (continued)...

Cannon Ball: HNP, LLC

Scott Miller
P.O. Box 835
Beloit, WI 53512
Phone: (800) 766-2825
Email: scottm@cnbhnp.com
Website: www.cnbhnp.com

CertainTeed

Ken Forsythe
750 East Swedesford Road
Valley Forge, PA 19482
Phone: (610) 341-7962
Email: Ken.D.Forsythe@saint-gobain.com
Website: www.certainteed.com

G-Force & Associates, Inc.

Brad Ashton
3613 East Highway 377
Granbury, TX 76049
Phone: (817) 573-3960
Email: brad@g-forcebuildings.com
Website: www.g-forcebuildings.com

Harrell Construction Company, Inc.

Neill Costello
119 Summerwalk Place
Simpsonville, SC 29681
Phone: (404) 475-8331
Email: ncostello@harrell-construction.com
Website: www.harrell-construction.com

Hilburn Builders, Inc.

Quintin Hilburn
301 East Locust Street
Rogers, AR 72756
Phone: (479) 621-9703
Email: qwh@sbcglobal.net

Keystone Steel Structures

Elam King
6285 Plank Road
Narvon, PA 17555
Phone: (717) 768-3446
Email: elam@keystonesteelstructures.com
Website: www.keystonesteelstructures.com

McElroy Metal, Inc.

Terry Burford
1207 Mendenhall Court
Charlotte, NC 28211
Phone: (704) 650-0727
Email: tburford@mcelroymetal.com
Website: www.mcelroymetal.com

Steeltech Building Products, Inc.

Shawn Keohane
636 Nutmeg Road North
South Windsor, CT 06074
Phone: 860-290-8930
Email: skeohane@steeltechbp.com
Website: www.steeltechbp.com

Stonewall Construction Services

Mike Davis
3032-A Rock Hill Road, Suite 300
Burlington, NC 27215
Phone: (336) 221-9170
Email: miked@stonewallconstructionservices.com
Website: www.stonewallconstructionservices.com

Upland Services, Inc.

Ann Morton
P.O. Box 81295
Lafayette, LA 70598
Phone: (337) 839-0039
Email: uplandservices@yahoo.com
Website: www.uplandservices.com

VanDeventer Construction

Frank VanDeventer
2818 Fargo Road
Hillsborough, NC 27278
Phone: (919) 732-9645
Email: fvandeventer@nc.rr.com

*** Mark your calendars ***

43rd Annual MBCEA Conference May 2012 Houston, Texas

Please mark your calendars to attend the MBCEA Conference in May 2012 in Houston, Texas.

The Conference Committee is working to finalize the details of this event. More information will be sent to you in the coming weeks. If you have suggestions for speakers or topics, please feel free to give us your input.

Hope to see you in May at the MBCEA Conference!!

FAX 800-834-7447

ORDER ENTRY 800-766-2825



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Thoughts by Gary T. Smith – Chairman, MBI Apprenticeship Program



As I sat down with my business partners (and sons) the other day to reflect, as we often do, on the state of our business, it occurred to me - times have been tough for sure, but we are hanging in and it seems we will emerge stronger than ever. Am I bragging? No. Am I proud? For sure!

So, you may ask, why do I feel Thomas Phoenix International is so strong and continuing to grow? Its simple - the discipline and rigor of our apprenticeship program is carried through our entire organization. We have a code we live and work by, but basically it all comes down to safety, education, and training. Back in 2005, we worked with the State of New Jersey to get our training program recognized. The Department of Labor came to understand that we were not iron-workers, not carpenters, and not sheet metal workers – we were a trade class all our own. Back in the day, it was considered kind of unique – Apprenticeship Program - Assembler, Engineered Metal Building Systems. Today, I am happy to report it is not so unique.

In 2009, the Metal Buildings Institute (MBI), the educational arm of the Metal Building Contractors and Erectors Association (MBCEA), worked with the United States Department of Labor, ultimately receiving approval and endorsement in early 2010 to administer national guidelines for an Apprenticeship Program, Assembler Engineered Metal Building Systems. Quite a few companies have already jumped on board. The program is taking some heat in some states but will ultimately prevail because training your men (and women) is always the right thing to do – right for the crew, right for the job, right for the contractor, right for your bottom-line, and right for the future of our industry.

So, what exactly is an Apprenticeship Program for Assembler, Engineered Metal Building Systems? Let's start with a quick explanation of what Apprenticeship is:

- It is the premier model for training and educating your workforce.
- It is a highly structured, in depth vehicle for developing highly skilled workers to your specifications.
- It is industry driven.
- It is the insurance a business needs, now more than ever, to ensure that they have an ongoing stream of talent development that will maximize productivity, reduce turnover, increase the level of safety while reducing workers compensation costs, and develop loyalty and dependability in employees.
- It provides a high return on investment.
- It provides national recognition, distinction, and added respect for your business among your industry peers.

In many cases, it is a management training tool as well. Simply put Apprenticeship is a strategic investment in the sustainability and future growth of your company and industry combined.

Apprenticeship, Assembler Engineered Metal Building Systems is a nationally recognized program that combines 4,000 hours of on the job training with 296 hours of additional learning mainly through the use of the Quality & Craftsmanship DVD Training Series, webinars, classroom, and speakers.

(continued on next page...)

The program is gaining ground; I encourage you to check it out so you are not left behind. This past spring, I was invited to speak to the Executive Committee of the MBMA (Metal Building Manufacturing Association). Several of their members were surprised. Surprised that such a program existed and surprised that we had federal recognition for our national guidelines. All members were impressed and excited about this development. All companies represented at that meeting were supplied with a copy of MBI's Quality & Craftsmanship DVD Training Series. They received a copy of the training guidelines and more importantly, they are working with us to ensure that this program becomes more widely understood and accepted.

So, what are you waiting for? Give me a call at (609) 261-1188 or drop me a line at gtsmith@thomasphoenixintl.com.

Gary T. Smith
President, Thomas Phoenix International, Inc.
Chairman, Apprenticeship Committee, MBI

You can also reach MBCEA & MBI's Executive Director, Angela Walsh, at (800) 866-6722 or angela@mbcea.org.



Do you have an available erection crew?

Are you in need of a metal building contractor, erector, or supplier?

*** Send an email to angela@mbcea.org with your request to find an available erection crew or to notify fellow members that you have an available crew. Your request will be sent to the MBCEA Network. Emails can only be sent to the MBCEA Network for MBCEA Members.

*** You can also find fellow MBCEA contractor, erector, roofer, or supplier members on the MBCEA website. Go to www.MBCEA.org and click [Membership Directory](#).

[MBCEA Members...](#)

[We would like to spotlight YOU!](#)

MBCEA MEMBER SPOTLIGHT



We have a section of the MBCEA Newsletter called, **MEMBER SPOTLIGHT**. This section gives you a chance to learn about a fellow MBCEA Member each newsletter. The range of backgrounds and accomplishments from fellow members will inspire you!!

***** We are in need of volunteers for the Member Spotlight section. If you would like to be included in an upcoming Member Spotlight, please call Angela at (800) 866-6722 or email angela@mbcea.org.



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CAROLINAS CHAPTER



MBCEA Carolinas Annual Scholarship Recipients

We had a tie this year, so the Carolinas board voted to increase funding to \$4,000 to be split evenly between the two for this year.

Michael Cole
Son of Bill Cole (A&S Buildings)

Tyler Downs
Son of Tony & Tammy Downs (Downs Construction)

Doug & Joyce Deaton \$500 Scholarship Recipient

Dayley Shea Wilson
Daughter of Wade Wilson (J.W. Wilson Co.)

Congratulations to our scholarship recipients!

For more information regarding the MBCEA Carolinas Chapter, please visit:

WWW.MBCEA-CAROLINAS.ORG

KANSAS CHAPTER

The MBCEA Kansas Chapter Board Members are planning future programs and meetings. We will post updates to the MBCEA Kansas Chapter's website as they become available.

If you would like to become a Board Member on the Kansas Chapter Board of Directors, please contact: Alan Smith at 316-942-7989.

For more information regarding the MBCEA Kansas Chapter, please visit:
www.MBCEA-KSBA.org



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MID-ATLANTIC CHAPTER

SCHEDULE OF EVENTS:

December 13, 2011

Board Meeting
3:00pm (Teleconference)

December 2011

Presentation by Josh Quinter, Kaplin Stewart
Time & location: TBD

January 2012

Holiday Social
Time & location: TBD

For more information regarding the MBCEA Mid-Atlantic Chapter, please visit:
www.MBCEA-MIDATLANTIC.org

NEW ENGLAND CHAPTER

UPCOMING CHAPTER EVENT:

December 15, 2011

Chapter Board Meeting
Time & location: TBD

For more information regarding the MBCEA New England Chapter, please visit:
www.MBCEA-NEC.org

SOUTHEAST CHAPTER

The MBCEA Southeast Chapter Board Members are planning programs and seminars that you will not want to miss. We will post updates to the MBCEA Southeast Chapter's website as they become available.

If you would like to become a Board Member on the Southeast Chapter Board of Directors, please contact the chapter's President, Dean Davids at 954-492-0661 or dean@cmbscorp.com.

www.MBCEA-SOUTHEAST.org



NATIONAL STANDARDIZED TESTING FOR ERECTORS

www.MBIDVD.org



After watching and listening to each module in the Quality & Craftsmanship DVD Training Series, participants can be tested online at www.MBIDVD.org. This site provides the ability for a company to test each of their employees online and have that employee receive a certificate of completion from the Metal Building Institute™ for each successfully completed test. Those successfully completing all eleven tests will be recognized as MBI Quality Assured Craftsman. This National Standardized Testing provides a cost-effective and convenient solution for your training needs.

*Over 523 people have COMPLETED the National Standardized testing required for the DVD Training Series and are recognized as MBI Quality Assured Craftsmen.

* The Metal Building Institute will send a personal WALLET CARD and HARDHAT STICKER for each person who passes all eleven tests in the National Standardized testing for the Quality and Craftsmanship DVD Training Series online at www.MBIDVD.org. This is a great way to recognize your employees for their hard work!!

MBCEA Employee Safety Handbook



The Employee Safety Handbook, produced by the Association's Safety Committee, is very popular with MBCEA members. It is a tool that will enhance your loss control and safety awareness programs, and it is very economical. The handbooks are available in **ENGLISH or SPANISH**.

Order a supply of Employee Safety Handbooks by calling MBCEA at (800) 866-6722 or visit: www.MBCEA.org