



# MBCEA-NEC Newsletter

Metal Building Contractors & Erectors Association - New England Chapter

P.O. Box 243 • New Haven, CT 06473

[www.MBCEA.org](http://www.MBCEA.org)

November 2008 Issue 7

## From the President's Desk

This year appears to be going by faster than any other year I can recall. Maybe this happens with age - yikes? As this year concludes, so does my service as the President of this association. It has been a real honor to have been elected and serve as president, and most importantly to have met and worked together with many of you to try and better our industry. I feel we have achieved much with adding new memberships and providing some very interesting and informative sessions for our members. But, there is much more that can be done and our newly elected President, Keith Wentworth of Dutton and Garfield has experience, knowledge and a bunch of energy to help us get there. I truly wish Keith the best and intend to support him as much as possible. I know he will do an excellent job.

With so much uncertainty concerning our economy, this will most definitely be challenging times for the small businessmen of this country. I believe that's us folks and being in the construction business makes it only more precarious!

The declining economy has had some type of negative affect on most all of us by now and by the projection of most every financial guru, it is likely to become worse. So much for the power of positive thinking! It may be time to buckle up the chin straps and get ready for some contact. I mean that in the vein that within our industry, we will be required to work even harder for new work, manage our costs and work smarter, and be on our toes at all times to insure we get treated fairly and paid by our customers, many of whom themselves could be facing even more potential uncertainty from their customers in regard to financing constraints and budget cutting of their projects.

That's the bad news. The good news is hopefully we are bottoming out and it may be time to start the rally back to at least some sense of normalcy. Also, remember that we are in a business that offers alternative less expensive construction costs, speedier occupation and energy efficiencies beyond those presented through traditional construction methods.

Our New England chapter of the MBCEA, will continue to offer programs and educational sessions to continue to enhance our knowledge of our industry and strengthen relationships with each other, to further enable us to be better prepared for business opportunities as they present themselves. Please join us at our next event in January.

Sincerely,

Marty Barnes  
President, MBCEA-NEC

# Welcome New MBCEA-NEC Members!

The Metal Building Contractors & Erectors Association New England Chapter would like to extend a warm welcome to our newest members!

## **CLP Skilled Trade Solutions**

Dick McLaughlin  
75 Stockwell Drive  
Avon, MA  
Phone: 508-894-5000  
Email: [rmclaugh@clp.com](mailto:rmclaugh@clp.com)  
Website: [www.clp.com](http://www.clp.com)

## **Nortech Construction Company**

Harry Hawker  
P.O. Box 481  
Hope Valley, RI 02832  
Phone: 401-392-1237  
Email: [nortech@prodigy.net](mailto:nortech@prodigy.net)

## **NES Rentals**

John Gallo  
346 D Street  
S. Boston, MA 02127  
Phone: 617-268-3000  
[jgallo@nesrentals.com](mailto:jgallo@nesrentals.com)  
[www.nesrentals.com](http://www.nesrentals.com)

## **Kenny & Sams, PC**

Mike Sams  
45 School Street  
Boston, MA 02108  
Phone: 508-665-4298  
Email: [mpsams@KandSlegal.com](mailto:mpsams@KandSlegal.com)  
Website: [www.KandSlegal.com](http://www.KandSlegal.com)

## **RGN Construction Management**

Robert Najarian  
P.O. Box 222  
Blackstone, MA 01504  
Phone: 617-268-3000  
Email: [rgnajarian@aol.com](mailto:rgnajarian@aol.com)

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## **Foam Panel Training Seminar**

On March 20th, 2008 the MBCEA-NEC held another informative training seminar. Metl-Span LLC Sales Manager Arnold Corbin, whose 25 years of industry experience along with N.E. Manufacturer Representative, Michael Moore, took an in-depth look at vertical foam panel products and proper installation procedures. The training included an audio-visual presentation and a full size assembly mock-up. We discussed in detail the fundamentals of foam, composite panel construction, products, assemblies, design and applications. We had a large turn out of members interested in the proper installation of foam panels.

A special thanks to Package Industries, Inc. for their generosity for hosting the event. As always these seminars are free to members. We look forward to seeing you at the next training seminar.



# SAVE THE DATE FOR JANUARY 15, 2009 FOR AN MBCEA-NEC SPECIAL EVENT!

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Join us the evening of January 15<sup>th</sup>, 2009 for a Social Event at Foxwoods Casino presenting special guest speaker Chris Collins of NECN's Late Night Sports Show to discuss the Boston Sports Scene. Come on down, meet Chris and talk sports! Then enjoy the casino action. Special room rates will be available. More details to follow – save this date!

## NECN SPORTS DEPARTMENT:

### **CHRIS COLLINS**

Chris Collins is the principal sports anchor for NECN and host of Sports LateNight with Chris Collins. A native of Peabody, Massachusetts, Collins graduated from Temple University where he played baseball. He began his career at KALB-TV (NBC) in Alexandria, LA before moving on to WDJT-TV (CBS) in Milwaukee as a sports anchor. Joining NECN in 1998 as a weekend sports anchor, Collins is known for his exclusive live interviews and has earned national recognition for breaking several high-profile stories. He has been recognized by the Associated Press and his show, Sports LateNight, was recently nominated for a New England Emmy Award. Collins was one of only two Boston sportscasters to predict the final score of the Patriots Super Bowl win in 2002. Collins writes a regular column for the Improper Bostonian and devotes considerable time to local community charities. He recently partnered with Patriot Rodney Harrison and the Massachusetts State Police on their "Stop the Violence" campaign.

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## MBCEA-NEC Newsletter Spotlight

### *Riess Construction Celebrates 10 Years*

#### **Press Release:**

Riess Construction held an open house Friday evening, October 10<sup>th</sup> inviting their employees, friends and colleagues to help celebrate 10 years in the construction industry. On October 1, 2008 Riess Construction, LLC celebrated their 10<sup>th</sup> Anniversary.

Riess Construction, LLC is the collective effort of three brothers, Mike, Pat and Rob Riess, who offer over 90 years of combined experience in the construction industry. Using their skills, experience and determination, the brothers started their first day of work October 1, 1998. The first job they took on was a small deck for a few hundred dollars, now, ten years later; they balance half a million dollar contracts and 80,000 sq ft buildings.

Starting out in 1998 the brothers never thought they would have more than a few employees, things have changed over the years, as their staff has peaked at 30 employees. They have evolved from a one room office to a new facility designed by them and built by them. The new facility includes a wood framed office building and a pre-engineered steel building that serves as their shop. The new accommodations allow them space to meet with clients and also house their fleet of equipment, trucks and machinery which includes a 40 Ton Grove crane that you will find working on their job sites.” Having your own equipment allows us a competitive edge in the market”, says Pat Riess one of the co-owners.

The 10<sup>th</sup> Anniversary Open House occurred on an exquisite fall evening in Plymouth, New Hampshire. With the leaves peaking and the weather perfect Pat, Mike and Rob Riess began welcoming guests at 5:30 in the evening. The Riess Construction shop had been transformed to host the evening’s approximate 125 guests. Guests were treated to snack and hours’ devours catered by Biederman’s Deli and commemorate 10<sup>th</sup> Anniversary T-Shirts. It is safe to say that the 10<sup>th</sup> Anniversary for Riess Construction was quite a celebration!



*“Riess Construction, LLC is the collective effort of three brothers, Mike, Pat and Rob Riess, who offer over 90 years of combined experience in the construction industry.”*



# MBCEA-NEC 18<sup>TH</sup> Annual Golf Tournament

The MBCEA-NEC held its 18<sup>th</sup> annual golf tournament July 17th at the Falmouth Country Club, in Falmouth, MA. This year's tournament was a huge success with more participants and sponsorships than any previous year with a total of 108 registered golfers. The weather, again, cooperated and it was really an outstanding event with some good golf, some bad golf and a lot of laughs.

## Congratulations to the winners:



*1<sup>st</sup> Place –CLP Resource  
Dick, McLaughlin, Rob  
Maynard, Tony Tillman,  
Joe Flannery*



*2<sup>nd</sup> Place – Barnes  
Buildings 1  
Jim Fenton, Joe Motzi,  
Chris Collins, & Marty  
Barnes*



*3<sup>rd</sup> Place – EJ Davis Co.  
Jack Dyer, Dennis Waters,  
Bill Rudman, & John  
Nicholson.*

Our Board of Directors would like to thank all those who participated and we would like to especially acknowledge with sincere appreciation the following companies who sponsored this year's event.

## MAJOR SPONSORS:

Longest Drive: **GBP Silvercote and Northern Buildings**

Closest to The Pin: **Barker Steel**

Closes to The Line: **Roof Curb Systems**

Co-Sponsor of the "Barbecue": **Doka Forms and RJB Contracting**

Golf Club Sponsor: **Metl-Span Corporation**

Box Lunch: **Ceco Building Systems**

Hole In One: **DeSanctis Insurance**

## TEE SPONSORS:

Barker Steel, Overhead Door of Boston, Doka Forms, Mass Crane, Alpine Snow Guards, (2) RJB Contracting, Northern Buildings, Metl-Span Corporation, Riess Construction, Chief Buildings, Thermal Insulation, Star Buildings, Barnes Buildings & Management Group, Inc., GBP Silvercote, Butler Buildings, KCC International, Dynamic Fastener, Dutton and Garfield, Metallic Building Co., XRS, Inc./ Metenco-Morin, E.J. Davis Co., A & S Building Systems.

Thank you to all, and please **save the date July 16<sup>th</sup>, 2009** for next years outing with the location to be announced soon.

# The Green Movement & Metal Building Systems

Just less than 30 builders, designers, and material suppliers met on September 18th, at the Holiday Inn Select, in Woburn, MA to learn how to save money for their clients. Scott Kriner, the President of Green Metal Consulting, Inc. traveled by train, from Pennsylvania to Boston, to give our members a brief overview of "Building Green" and how it can relate to metal building construction. He has spent 27 years in the metal and coating industry so he has actual field experience not just book learning.



Did you know that with the right roofing, siding, insulation, natural lighting, combined with energy efficient electrical and HVAC systems your new building can qualify for a rebate of up to \$1.80 per square foot of construction? This program has recently been extended through 2012



If you missed the opportunity to hear Scott, who is also an accredited LEED Professional, and feel that you or your clients may benefit from his expertise, he can be contacted by e-mail at [skriner1@verizon.net](mailto:skriner1@verizon.net) or by phone at 610-966-2430. Check out the MBCEA-NEC website for the schedule of the upcoming events.



MBCEA today

**!!!! NEW PRICE !!!!**



## Quality and Craftsmanship DVD Training Series

for Metal Building Contractors & Erectors



Produced by the Metal Buildings Institute™

- 13 DVD Training Programs.
- Instruction in English and Spanish.
- Valuable Cost Effective Training.
- After watching the DVD Training Series, employees can be tested online at: [www.MBIDVD.org](http://www.MBIDVD.org)
- Never before available in the Metal Building Industry.
- Created by Erectors for people involved in the construction of metal buildings.

### The DVDs you will receive in the Quality and Craftsmanship DVD Training Series include:

- Train-the-Trainer
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- Exposed Fastener Lap Seam Roofs
- Standing Seam Roofs
- Roof Penetrations and Curbs
- Flashing, Trim, and Gutters
- Internal Gutters and Transitions
- Tips from Experienced Erectors

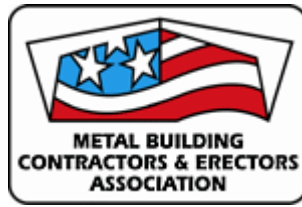


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IS NEVER AN ACCIDENT

**Pricing for complete DVD Training Series (13 DVDs): ~~\$1,295.00~~ \$999.00**

If you have questions or to place an order, please call or email:

Angela Cruse, MBCEA Executive Director, at (800) 866-6722 or [angela@mbcea.org](mailto:angela@mbcea.org)



## 2008/2009 CALENDER OF EVENTS

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**November 17, 2008**  
**Board Meeting – All Star Café – Marlborough, MA**  
**(Horizontal Panel Training – Rescheduled for March 19, 2009)**

**December 18, 2008**  
**Board Meeting – Teleconference**

**January 15, 2009**  
**Foxwoods Casino**

**February 19, 2009**  
**Board Meeting**

**March 19, 2009**  
**Horizontal Panel Training – Morin Corp.**  
**Bristol, CT**

**April 16, 2009**  
**Board Meeting**

**May 21, 2009**  
**Chapter Meeting**  
**Technical or Educational Meeting**

**June 18, 2009**  
**Board Meeting**

**July 16, 2009**  
**Golf Outing – Location TBD**

**August 20, 2009**  
**Board Meeting – Teleconference**

**September 17, 2009**  
**Chapter Meeting**  
**Technical or Educational Meeting**

**October 15, 2009**  
**Board Meeting**

**November 19, 2009**  
**Technical or Educational Meeting**

**December 18, 2009**  
**Board Meeting - Teleconference**