



# **MBCEA-MAD**

**Metal Building Contractors & Erectors Association  
Mid-Atlantic Division**

## Meeting Minutes

**Date:** Tuesday May 2<sup>nd</sup> 2006  
**Location:** Four Seasons Sheraton/Lehigh Valley

**Attendees:** Gary Smith – Thomas Phoenix (Current President)  
Tim Clark – Zartman Construction Co. (President Elect)  
Brad Yocum – S&S Structures (Secretary/Treasurer)  
Scott Dietrich - Miller Building Systems (Director)  
Art Hance – Hance Construction Co. (Director)  
Barry Zepp – Martin Construction (Director)

### **Meeting began 2:00 pm**

- Gary opened the meeting by reading the Mission Statement & Anti-trust statement adopted from the national organization.

### **Reviewed last meeting minutes**

### **Treasurers Report**

- Brad opened the MAD bank account at Wachovia and deposited the checks on 5/1/06.
- Brad gave Gary two documents for him to sign and return to a Wachovia so Gary becomes a co-signer on the account.

### **Old Business:**

- No Old business to discuss.

### **New Business**

**05.01** Gary started the meeting by asking Barry about the hotel for the training session. Barry told everyone that he had found a hotel near Wilmington Delaware that was reasonably priced and at central location for our territory.

**05.02** Barry called the hotel and got pricing for the room and lunch on July 13<sup>th</sup>.

**05.03** Group discussed pricing and schedule for the training session day. Decided to shoot to have minimum of 50 people and a maximum of 80 people. Pricing for the training session will be \$75 per person for members ad \$85 per person for non members.

**05.04** Barry called hotel back and booked the room for Thursday July 13<sup>th</sup>.

- 05.05** Tim called Tom Desoo to get information regarding his presentation and pricing. The group agreed with his pricing and Tim told Tom to put it in his schedule to present the topic on Rigging on July 13<sup>th</sup>.
- 05.06** Scott talked about getting in touch with Jim Markel to ask him to present the topic of Insulation systems. The group agreed this is a worthwhile topic and would like to add his presentation to the agenda after lunch on July 13<sup>th</sup>. Gary mentioned having Jim present on no more than four insulation systems.
- 05.07** Two other future possibilities for topics were discussed. One being Josh from Nucor giving his roof penetration presentation. Two being a presenter on Fall Protection and the different products available in the industry.
- 05.08** Gary talked about the possibility of lining up a sponsor for this training session to have them pickup the lunch bill.
- 05.09** Group discussed how to market the training session. Brad showed the group the flyer that another chapter used and suggested we adopt the same type of flyer for our use. Brad and Gary will come up with the design of the flyer. Gary stated that he has the list we'll use to send the flyers to everyone via fax or email. Reservations will be mailed back to Brad along with the checks.
- 05.10** Group discussed other ways to market the flyer. Gary mentioned getting in touch with Angela to have her add it to the website along with an ad in the Metal Construction News magazine.
- 05.11** Tim talked about getting an agenda together for July 13<sup>th</sup>. He said he would work on that and bring it with to the next meeting. Along with the wording to put on the flyer for the rigging presentation and get it to Brad before the next meeting.
- 05.12** Gary brought up that he was looking into directors insurance and would get in touch with Brad later about getting it all setup.

### **Meeting Ended 4:20**

Next Meeting Will be held on Tuesday June 6th 2006 at 2:00 pm

Location: Four Seasons Sheraton  
3400 Airport Road  
Allentown, PA 18109

Respectfully Submitted,

Brad Yocum  
Secretary / Treasurer